

FY2014 Budget Proposal and Status and BY2015 Proposal

Revenues	Budget Actual										Proposal 2014	Status		Proposal 2015
	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-2010	2010-2011	2011-2012	2012-2013	Revenues	2013-2014	% Used	Revenues
Membership Dues and Subscriptions	\$ 416,451.00	\$ 403,447.00	\$ 387,178.00	\$ 411,234.00	\$ 441,174.00	\$ 446,922.00	\$ 402,646.00	\$ 383,609.00	\$ 361,558.00	\$ 341,406.38	\$ 311,000.00	\$ 268,756.20	86%	\$ 290,000.00
Non-member Subscriptions (Magazine Bulk)	\$ 24,428.00	\$ 27,405.00	\$ 34,606.00	\$ 37,288.00	\$ 41,036.00	\$ 39,256.00	\$ 38,953.00	\$ 38,182.00	\$ 32,535.00	\$ 42,498.18	\$ 35,000.00	\$ 17,242.70	49%	\$ 30,000.00
Advertising & Editorial Support	\$ 74,947.00	\$ 64,613.00	\$ 70,420.00	\$ 64,747.00	\$ 54,478.00	\$ 49,957.00	\$ 36,108.00	\$ 32,900.00	\$ 29,260.00	\$ 44,168.00	\$ 36,500.00	\$ 19,330.84	53%	\$ 36,500.00
Merchandise Sales	\$ 137,331.00	\$ 127,849.00	\$ 147,665.00	\$ 130,385.00	\$ 114,538.00	\$ 100,893.00	\$ 92,058.00	\$ 89,529.00	\$ 104,488.00	\$ 83,062.61	\$ 74,500.00	\$ 59,291.31	80%	\$ 50,000.00
Airforce Magazine Award	\$ 27,600.00	\$ 26,391.00	\$ 24,301.00	\$ 25,037.00	\$ 24,394.00	\$ 24,724.00	\$ 25,065.00	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -
AGM Revenue (Registrations & Paying Guests)	\$ -	\$ -	\$ -	\$ 38,835.00	\$ 34,660.00	\$ 27,804.00	\$ 36,619.00	\$ 22,306.00	\$ 28,613.00	\$ 29,376.91	\$ 25,500.00	\$ 21,836.94	86%	\$ 20,000.00
Other	\$ 40,688.00	\$ 58,243.00	\$ 62,762.00	\$ 68,019.00	\$ 65,556.00	\$ 58,805.00	\$ 51,308.00	\$ 57,679.00	\$ 46,781.00	\$ 54,409.54	\$ 45,750.00	\$ 33,433.01	73%	\$ 42,500.00
Total	\$ 721,445.00	\$ 707,948.00	\$ 726,932.00	\$ 775,545.00	\$ 775,836.00	\$ 748,361.00	\$ 682,757.00	\$ 624,205.00	\$ 603,235.00	\$ 594,921.62	\$ 528,250.00	\$ 419,891.00	79%	\$ 469,000.00
Expenditures	Budget Actual										Proposal 2014	Status		Proposal 2015
	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-2010	2010-2011	2011-2012	2012-2013	Expenses	2013-2014	% Used	Expenses
Advertising and Promotion	\$ 6,517.00	\$ 7,544.00	\$ 317.00	\$ 11,378.84	\$ 11,938.00	\$ 9,175.00	\$ 10,850.00	\$ 16,812.00	\$ 12,903.00	\$ 9,456.80	\$ 8,000.00	\$ 3,723.26	47%	\$ 6,915.00
Advertising Commissions	\$ 12,822.00	\$ 8,318.00	\$ 7,668.00	\$ 2,472.48	\$ 6,138.00	\$ 3,227.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	#DIV/0!	\$ -
Amortization	\$ 7,181.00	\$ 6,104.00	\$ 5,333.00	\$ 6,218.28	\$ 7,297.00	\$ 5,264.00	\$ 4,166.00	\$ 3,616.44	\$ 3,230.00	\$ 1,446.73	\$ 1,000.00	\$ 750.00	75%	\$ 1,000.00
Bad Debts	\$ 945.00	\$ -	\$ 4,805.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 15.52	\$ -	\$ -	#DIV/0!	\$ -
Donations-Gifts-Group and Wing Allowances	\$ 18,296.00	\$ 16,028.00	\$ 9,417.00	\$ 2,113.00	\$ 1,989.00	\$ 11,621.00	\$ 6,467.00	\$ 6,359.00	\$ 4,750.00	\$ 6,212.26	\$ 2,900.00	\$ 1,916.18	66%	\$ 2,500.00
Insurance	\$ 1,419.00	\$ 3,031.00	\$ 6,677.00	\$ 6,434.40	\$ 4,746.00	\$ 4,463.00	\$ 2,051.00	\$ 2,005.00	\$ 2,137.00	\$ 2,013.18	\$ 2,235.00	\$ 1,877.89	84%	\$ 2,235.00
Interest, Bank and Credit Card Charges	\$ 7,150.00	\$ 5,449.00	\$ 9,327.00	\$ 6,764.00	\$ 5,819.00	\$ 6,593.00	\$ 6,982.00	\$ 6,720.00	\$ 5,535.00	\$ 5,371.31	\$ 5,000.00	\$ 3,873.67	77%	\$ 5,000.00
Membership Fees		\$ -	\$ -	\$ -	\$ 2,070.00	\$ 2,347.00	\$ 1,803.00	\$ 604.00	\$ 1,754.00	\$ 1,153.84	\$ 1,621.00	\$ 2,286.39	141%	\$ 2,500.00
Merchandise	\$ 75,770.00	\$ 64,014.00	\$ 72,566.00	\$ 79,264.00	\$ 62,447.00	\$ 58,143.00	\$ 55,651.00	\$ 51,402.00	\$ 57,433.00	\$ 47,908.23	\$ 52,150.00	\$ 30,759.34	59%	\$ 35,000.00
National Convention (AGM)	\$ 30,881.00	\$ 31,618.00	\$ 35,525.00	\$ 63,186.00	\$ 57,969.00	\$ 62,669.00	\$ 69,498.00	\$ 66,585.00	\$ 87,253.00	\$ 67,233.76	\$ 36,984.00	\$ 49,990.70	135%	\$ 33,500.00
NEC Meetings and Travel (Not AGM)	\$ 28,601.00	\$ 23,649.00	\$ 22,015.00	\$ 13,467.24	\$ 12,438.00	\$ 7,661.00	\$ 9,661.00	\$ 10,097.00	\$ 13,468.00	\$ 6,673.18	\$ -	\$ 5,370.60	#DIV/0!	\$ 3,500.00
Office	\$ 41,915.00	\$ 36,770.00	\$ 30,068.00	\$ 42,379.00	\$ 46,247.00	\$ 64,444.00	\$ 31,149.00	\$ 32,292.00	\$ 36,300.00	\$ 22,871.89	\$ 22,500.00	\$ 6,491.74	29%	\$ 13,500.00
Postage and Delivery	\$ 13,281.00	\$ 13,740.00	\$ 51,673.00	\$ 46,965.00	\$ 61,028.00	\$ 56,385.00	\$ 43,197.00	\$ 50,044.00	\$ 43,679.00	\$ 47,311.28	\$ 48,000.00	\$ 20,734.61	43%	\$ 40,000.00
Professional Fees	\$ 25,337.00	\$ 38,794.00	\$ 35,882.00	\$ 27,578.00	\$ 25,170.00	\$ 22,088.00	\$ 23,473.00	\$ 20,771.00	\$ 22,246.00	\$ 14,138.61	\$ 16,500.00	\$ 3,972.01	24%	\$ 13,500.00
Publications (Magazine Printing)	\$ 102,018.00	\$ 92,826.00	\$ 73,811.00	\$ 58,418.71	\$ 54,326.00	\$ 77,386.00	\$ 76,108.00	\$ 61,341.00	\$ 41,676.00	\$ 75,508.76	\$ 58,460.00	\$ 32,605.43	56%	\$ 52,000.00
Rent	\$ 55,586.00	\$ 69,604.00	\$ 73,906.00	\$ 84,981.47	\$ 57,382.00	\$ 39,541.00	\$ 25,192.00	\$ 23,935.72	\$ 27,542.00	\$ 33,255.27	\$ 36,100.00	\$ 20,651.37	57%	\$ 36,100.00
Salaries, Contract Services and Benefits	\$ 314,097.00	\$ 297,725.00	\$ 314,986.00	\$ 324,168.57	\$ 348,810.00	\$ 264,653.00	\$ 233,393.00	\$ 233,713.00	\$ 228,119.00	\$ 214,664.19	\$ 217,000.00	\$ 134,565.48	62%	\$ 201,000.00
Telephone, Internet and Website Sp	\$ -	\$ -	\$ 7,856.00	\$ 11,054.00	\$ 10,864.00	\$ 11,443.00	\$ 11,117.00	\$ 11,258.00	\$ 9,927.00	\$ 10,225.45	\$ 15,000.00	\$ 9,025.53	60%	\$ 15,500.00
Staff Travel, Local and Misc Travel/Education, Admin Sp	\$ 1,733.00	\$ 1,250.00	\$ 186.00	\$ 1,799.00	\$ 2,946.00	\$ 3,757.00	\$ 1,963.00	\$ 6,607.00	\$ 6,272.00	\$ 6,742.33	\$ 4,800.00	\$ 3,832.00	80%	\$ 5,250.00
OperationalContingency/Investment or Capital Loss or Gain	\$ -	\$ -	\$ -	\$ -	\$ -			\$ 1,121.00	\$ 4,894.00	\$ 12,892.93	\$ -	\$ 274.69	#DIV/0!	\$ -
Total	\$ 743,549.00	\$ 716,464.00	\$ 762,018.00	\$ 788,641.99	\$ 779,624.00	\$ 710,860.00	\$ 612,721.00	\$ 605,283.16	\$ 609,118.00	\$ 585,095.52	\$ 528,250.00	\$ 332,700.89	63%	\$ 469,000.00
Net Income	\$ (22,104.00)	\$ (8,516.00)	\$ (35,086.00)	\$ (13,096.99)	\$ (3,788.00)	\$ 37,501.00	\$ 70,036.00	\$ 18,921.84	\$ (5,883.00)	\$ 9,826.10	\$ -	\$ 87,190.11		\$ -